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1. 0% 11. On perceptual map, the percentage of customers interested in a product positioned outside of the rough cuts of that product is 2. 2 years 264. High end customers prefer a product age of 0, at what age exceeds the fine cut for the product 3. 3 66. If you drop your sales budget to zero, accessibility drops to 0% in how many years? 4. 5 213. How many market segments are there?

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Please Note: Students are given this graphic on Page 7 of the Student Guide.0 0. One of the purposes of the Situation Analysis is to reinforce the simulation concepts by actively completing the exercise.4 Performance 1.8 -1.

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research, Sensors, Inc. decided to enter this market and with the use of specialized software, Capsim ® Simulation, make critical decisions about R&D, Marketing, Production, Finance, TQM and HR. Way back in 2008, each of the companies in the electronic sensor industry on an even keel.

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I interviewed at Capsim Management Simulations (Chicago, IL) in April 2013. Interview There was a phone interview with a lady from HR and the questions were fairly simple and just asked about my experience and what interested me about the position.

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